

I am interested in taking a National Instruments instructor-led training class to help me quickly increase my proficiency with our NI products investment. There are several options to consider, depending on our available budget, and there is good evidence from other NI customers that the training pays off.

Value of Training

NI recently surveyed its customers and found consistent feedback that the investment was worthwhile. Customers reported the following:

- 66 percent faster learning
- 50 percent faster application development
- 43 percent less time spent on maintenance

That means I can gain what I need to be successful more quickly; work smarter, not harder; and be more efficient in my code development. Those benefits all translate to higher quality work, and increased bandwidth for more projects.

Format Options

NI has a few choices for the training course format, so we can work around budget or time limitations.

- Regional (instructor-led): Certified Training Centers throughout the United States provide hands-on training courses.
- Online (instructor-led): If a course isn't in our area and travel is not an option, then online courses are affordable and offer a live instructor and interactive experience without the travel expense.
- On-site: If our company has multiple people to train on the same application, then an on-site might be the most economical way. It delivers the instructor and equipment right to our office.

Purchase Options

NI offers flexible purchase options. For customers who need in-depth training to an advanced level, there are memberships that result in big cost savings and provide unlimited access to training and certification. If we aren't sure yet which course or when I am available to take it, training credits are an easy way to spend the budget when it is available, and actually take the training when it is convenient.

I believe that investing in training is a big benefit to the company and our projects. The next step is to register for an upcoming course and start on my path to proficiency.

Sincerely,